



# REN MOZ'24

27 — 28  
Novembro  
November  
Maputo

4ª Conferência Empresarial  
Renováveis em Moçambique  
4th Business Conference  
Renewables in Mozambique

ORGANIZAÇÃO  
ORGANIZED BY





# RENMOZ 2024: 4th BUSINESS CONFERENCE RENEWABLES IN MOZAMBIQUE

**RENMOZ 2024** aims to promote the renewable energy sector and publish crucial data for its development in Mozambique.

After establishing itself as the largest conference in the sector in Mozambique in 2023, **RENMOZ 2024** will be the meeting point for the main national and international stakeholders and experts in the Mozambican renewable energy market.



**27 & 28  
NOVEMBER**

FREE REGISTRATION



**MAPUTO  
MOZAMBIQUE**

WITH  
STREAMING

**JOIN RENMOZ!**

**INCREASE THE VISIBILITY  
OF YOUR COMPANY/  
PROGRAM AND TAKE  
ADVANTAGE  
AS A SPONSOR**



# RENEWABLES IN MOZAMBIQUE

## A SECTOR OF OPPORTUNITIES

### CURRENT SITUATION

**54,7%**  
ELECTRIFICATION RATE

**75MW**  
INSTALLED CAPACITY  
IPP RENEWABLES

**111**  
MINI-GRIDS  
CORRESPONDING TO **11,6 MW**

**8**  
PRIVATE SSC PAYGO OPERATORS  
AND SALES OF **412.000** SYSTEMS

**475.000**  
IMPROVED COOKERS

### FINANCING AND INVESTMENT

**312,5M EUR**  
GRANTS FOR  
SUPPORT PROGRAMMES

**1.900M EUR**  
FOR PROJECTS

**7.811M USD**  
OF PRIVATE INVESTMENT

### MARKET POTENTIAL

**615MW**  
NEW IPP PROJECTS

**173MW**  
C&I SOLAR

**1,3M**  
HOUSEHOLDS WITH  
SOLAR HOME SYSTEMS

**700.000**  
CLEAN COOKING SOLUTIONS  
TO BE DISTRIBUTED

**71**  
MINI-GRID I SITES

# WHY IS IT LANDMARK EVENT?

## ACCESS TO COMPLETE AND UP-TO-DATE INFORMATION

- ✓ Organised by experts with in-depth knowledge of the sector
- ✓ Coverage of all market segments
- ✓ Presentation of the latest developments and investment opportunities

## UNIQUE NETWORKING OPPORTUNITY

- ✓ Meeting point of all stakeholders
- ✓ High-level speakers from government and public institutions
- ✓ High attendance particularly from the private sector



# WHAT TO EXPECT FROM RENMOZ 2024



INSTITUTIONAL SESSIONS  
TO PRESENT GOVERNMENT  
STRATEGIES  
AND PUBLICISING PRIORITY  
PROJECTS



ANNOUNCEMENT OF THE  
LAUNCH  
OF TENDERS



PRESENTATION  
OF KEY SECTOR  
DOCUMENTS



PITCHING SESSIONS  
FOR THE PRIVATE SECTOR



NETWORKING  
OPPORTUNITIES



EXHIBITION  
AREA



# WHAT TO EXPECT FROM RENMOZ 2024

## MAIN THEMES

- ✓ REGULATIONS AND STRATEGIES
- ✓ ENERGY MANAGEMENT AND STORAGE
- ✓ PLANNING AND PROCESSES
- ✓ ACCESS TO FINANCING
- ✓ ON AND OFF GRID PROJECTS
- ✓ JUST AND INCLUSIVE TRANSITION FOR ALL

## TARGET AUDIENCE

- PRIVATE SECTOR
- GOVERNMENT INSTITUTIONS
- PUBLIC COMPANIES
- FINANCIAL INSTITUTIONS
- NGOs
- ACADEMY



# WHAT TO EXPECT FROM RENMOZ 2024

## HOT TOPICS

Implementation of the **Energy Transition Strategy** launched at COP28

**Operationalisation of tenders** for 71 mini-grid sites and their support programmes

Encouraging **private investment** through the provision of 312.5 M € from support programmes and 1,900 M€ for electricity infrastructure projects and institutional capacity building

Application of the recently published **off-grid energy access regulations**

Fullfilling the **Energy for All Programme** (increase the electrification rate from 54% to 100% by 2030)

Harnessing the virtually untapped **untapped potential of commercial and industrial captive power**

Continuation of the **Renewable Energy Tender Programme in Mozambique** (PROLER)

Increased commercialisation of **PAYGO home solar systems** to cover 19% of the population

Development of **private IPP projects**, including the first wind, floating solar and BESS plant

Promoting **clean cooking solutions**, taking advantage of carbon market opportunities



# WHAT TO EXPECT FROM RENMOZ 2024

## CONFERENCE DOCUMENTS



**SUMMARY:  
RENEWABLES IN  
MOZAMBIQUE 2024**

### **THE SECTOR'S REFERENCE PUBLICATION**

- ✓ Analysis of the various market segments
- ✓ Key data presented infographically
- ✓ Summary of the main developments
- ✓ Demonstration of the sector's evolution

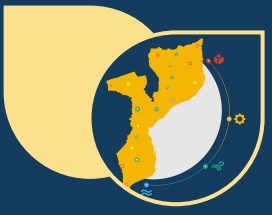


**THEMATIC NOTEBOOK  
RENMOZ 2024**

### **COMPILATION OF ARTICLES PUBLISHED IN A LEADING JOURNAL**

- ✓ Articles on RENMOZ 2024 and the renewable energy sector in Mozambique
- ✓ Opinion articles
- ✓ Exclusive interviews
- ✓ Sponsors' identity cards





# HIGHLIGHTS RENMOZ 2023



# RENMOZ 2023 HIGHLIGHTS



**31**  
SPEAKERS

✓ **ANTÓNIO SAÍDE**  
DEPUTY MINISTER FOR  
MINERAL RESOURCES AND  
ENERGY

✓ **MARCELINA  
MATAVEIA**  
NATIONAL DIRECTOR OF  
ENERGY

✓ **ANTONINO MAGGIORE**  
AMBASSADOR OF THE  
EUROPEAN UNION IN  
MOZAMBIQUE

✓ **RONALD MÜNCH**  
GERMAN AMBASSADOR  
IN MOZAMBIQUE

## KEY SPEAKERS

✓ **PAULO DA GRAÇA**  
CHAIRMAN OF THE  
ENERGY REGULATORY  
AUTHORITY

✓ **MANUELA REBELO**  
PRESIDENT OF THE  
FUNAE

✓ **OLGA UTCHAVO**  
DIRECTOR OF  
RENEWABLE ENERGIES –  
EDM

✓ **PATRICK TONU**  
DIRECTOR OF REGIONAL  
POLICY AND STRATEGY AT  
GOGLA

## OPPORTUNITIES FOR COMPANIES



**17**  
INVESTORS



**13**  
SPONSORS



**7**  
EXHIBITION STANDS



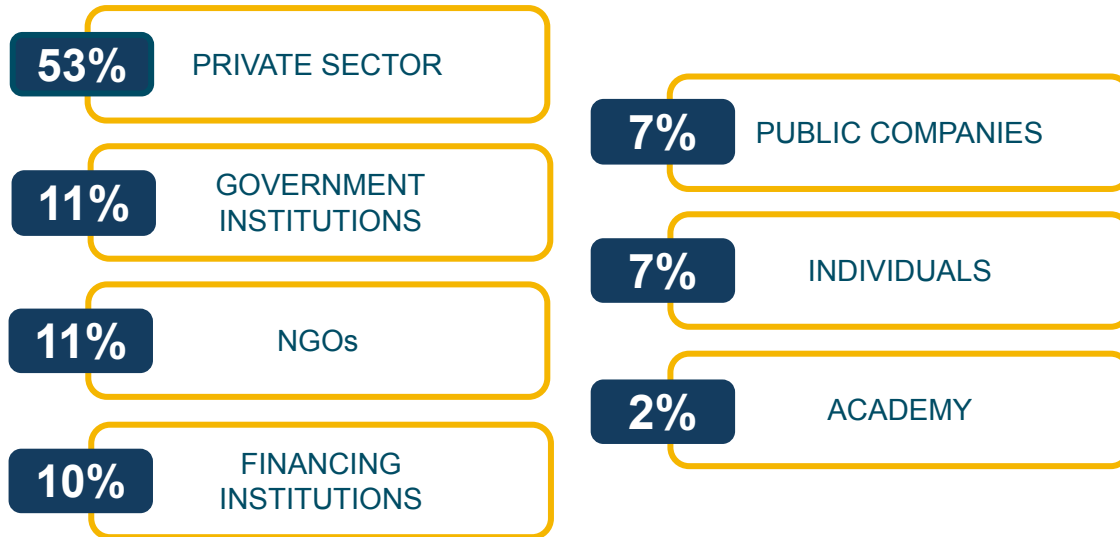


# RENMOZ 2023 HIGHLIGHTS



FROM

## 39 COUNTRIES





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4ª Conferência Empresarial  
Renováveis em Moçambique  
4<sup>th</sup> Business Conference  
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## PACKAGES FOR SPONSORSHIPS

ORGANIZAÇÃO  
ORGANIZED BY







## WHY PARTICIPATE?



Access first-hand data and information



Contacting partners, financiers and investors



Expanding business and investment opportunities

## WHY SPONSOR?



Position yourself as one of the main stakeholders in the sector



Increase visibility and reinforce your company's image



Participate as a speaker at a key industry event



# PACKAGES OF SPONSORSHIPS

## BRONZE

- ✓ Participate in pitching sessions

- ✓ Visibility in the event's promotional materials

500€  
100.000 MZN

## SILVER

### BRONZE ADVANTAGES



- ✓ Exhibition stand

1.500€  
35.000 MZN

## GOLD

### SILVER ADVANTAGES



- ✓ Panel speaker

4.000€  
270.000 MZN

## DIAMOND

### GOLD ADVANTAGES



- ✓ Panel co-organisation
- ✓ *Space naming*

8.500€  
580.000 MZN

## PLATINUM

### DIAMOND ADVANTAGES



- ✓ Exclusive side-event
- ✓ Exclusive meeting room

15.000€  
1.100.000 MZN

## DISCOUNTS (NOT CUMULATIVE)

-50% QUOTE\*

NEW ASSOCIATES  
ALER

-25% QUOTE\*

NEW ASSOCIATES  
AMER

-15%

CURRENT MEMBERS  
ASSOCIATE  
ALER OR AMER

-10%

SPONSORS  
EARLY BIRD

(UNTIL 31 AUGUST)

-5%

SPONSORS  
RENMOZ 2023

\*% OF THE QUOTE IS DEDUCTED FROM THE SPONSORSHIP PACKAGE



# SPONSORSHIP PACKAGE BRONZE

VALUE:

**500 € / 35.000  
MZN**

DISCOUNTS (NOT CUMULATIVE):

**-50% QUOTA\***  
NEW ALER  
MEMBERS

\*50 PER CENT OF THE  
MEMBERSHIP FEE IS DEDUCTED  
FROM THIS PACKAGE

**-25% QUOTE\***  
NEW AMER  
MEMBERS

25% OF THE MEMBERSHIP  
FEE IS DEDUCTED FROM  
THIS PACKAGE

**-15%**  
CURRENT  
MEMBERS

**-10%**  
EARLY BIRD  
SPONSORS  
UNTIL 31 AUGUST

**-5%**  
RENMOZ 2023  
SPONSORS

## PROGRAMME

- ✓ Participation in pitching sessions
- Speaker on a panel (with speaker's photo publicised in digital communication)
- Co-organisation of panel with name and logo in the programme

## MEDIA RELATIONS

- ✓ Identity Card in the Thematic Booklet
- Article in Thematic Notebook
- Press article
- Pre- and post-event press release reference
- TV interview
- Featured in the Thematic Notebook

## COMMUNICATION AND IMAGE

- ✓ Logo on the event's promotional digital materials (website, newsletters, video summary)
- Logo on the event's physical decoration materials (roll ups, backdrop, photobooth)
- Sponsor profile on the event website/app
- Promotional material given to all participants at the time of registration
- 3 inserts in one of the event's dedicated newsletters
- 3 exclusive social media posts
- Logo on the event's personalised promotional material (e.g. lanyards, notebooks, bag)
- Promotional video during breaks
- Sending a dedicated e-mail to participants

## PHYSICAL SPACE

- Stand in the event's exhibition area
- Exclusive meeting room
- Naming and decoration of specific area (Conference Room)

## INVITATIONS AND MEALS

- ✓ 1 Gala Dinner and Cocktail tickets
- ✓ 1 Conference invitation (for distribution)
- Personalised invitation design (for distribution)
- Exclusive dining table



# SPONSORSHIP PACKAGE SILVER

-50% QUOTE\*

VALUE:

1.500 € / 100.000  
MZN

## DISCOUNTS (NOT CUMULATIVE):

**NEW ALER MEMBERS**  
\*50 % OF THE MEMBERSHIP FEE IS DEDUCTED FROM THIS PACKAGE

**-25% QUOTE\* NEW AMER MEMBERS**  
\*25% OF THE MEMBERSHIP FEE IS DEDUCTED FROM THIS PACKAGE

**-15% CURRENT MEMBERS**

**-10% EARLY BIRD SPONSORS**  
UNTIL 31 AUGUST

**-5% RENMOZ 2023 SPONSORS**

### PROGRAMME

- Participation in pitching sessions
- Speaker on a panel (with speaker's photo publicised in digital communication)
- Co-organisation of panel with name and logo in the programme

### MEDIA RELATIONS

- Identity Card in the Thematic Booklet
- Article in Thematic Notebook
- Press article
- Pre- and post-event press release reference
- TV interview
- Featured in the Thematic Notebook

### COMMUNICATION AND IMAGE

- Logo on the event's promotional digital materials (website, newsletters, video summary)
- Logo on the event's physical decoration materials (roll ups, backdrop, photobooth)
- Sponsor profile on the event website/app
- Promotional material given to all participants at the time of registration
- 1 insertion in one of the event's dedicated newsletters
- 1 exclusive post on social media
- Logo on the event's personalised promotional material (e.g. lanyards, notebooks, bag)
- Promotional video during breaks
- Sending a dedicated e-mail to participants

### PHYSICAL SPACE

- Stand in the event's exhibition area
- Exclusive meeting room
- Naming and decoration of specific area (Conference Room)

### INVITATIONS AND MEALS

- 1 Gala Dinner and Cocktail tickets
- 2 Conference invitations (for distribution)
- Personalised invitation design (for distribution)
- Exclusive dining table





# SPONSORSHIP PACKAGE GOLD

VALUE:

**4.000 € / 270.000  
MZN**

## DISCOUNTS (NOT CUMULATIVE):

<b>-50% QUOTE*</b> NEW ALER MEMBERS <small>*50 PER CENT OF THE MEMBERSHIP FEE IS DEDUCTED FROM THIS PACKAGE</small>	<b>-25% QUOTE*</b> NEW AMER MEMBERS <small>*25% OF THE MEMBERSHIP FEE IS DEDUCTED FROM THIS PACKAGE</small>	<b>-15%</b> CURRENT MEMBERS	<b>-10%</b> EARLY BIRD SPONSORS UNTIL 31 AUGUST	<b>-5%</b> RENMOZ 2023 SPONSORS
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PROGRAMME	MEDIA RELATIONS	COMMUNICATION AND IMAGE
<ul style="list-style-type: none"> <li>✓ Participation in pitching sessions</li> <li>✓ Speaker on a panel (with speaker's photo publicised in digital communication)</li> <li>– Co-organisation of panel with name and logo in the programme</li> </ul>	<ul style="list-style-type: none"> <li>✓ Identity Card in the Thematic Booklet</li> <li>✓ Article in Thematic Notebook</li> <li>✓ Press article</li> <li>✓ Pre- and post-event press release reference</li> <li>– TV interview</li> <li>– Highlight in the Thematic Notebook</li> </ul>	<ul style="list-style-type: none"> <li>✓ Logo on the event's promotional digital materials (website, newsletters, video summary)</li> <li>✓ Logo on the event's physical decoration materials (roll ups, backdrop, photobooth)</li> <li>✓ Sponsor profile on the event website/app</li> <li>✓ Promotional material given to all participants at the time of registration</li> <li>✓ 1 inserts in one of the event's dedicated newsletters</li> <li>✓ 1 exclusive social media posts</li> <li>– Logo on the event's personalised promotional material (e.g. lanyards, notebooks, bag)</li> <li>– Promotional video during breaks</li> <li>– Sending a dedicated e-mail to participants</li> </ul>
PHYSICAL SPACE	INVITATIONS AND MEALS	
<ul style="list-style-type: none"> <li>✓ Stand in the event's exhibition area</li> <li>– Exclusive meeting room</li> <li>– Naming and decoration of specific area (Conference Room)</li> </ul>	<ul style="list-style-type: none"> <li>✓ 1 Gala Dinner and Cocktail tickets</li> <li>✓ 4 Conference invitations (for distribution)</li> <li>– Personalised invitation design (for distribution)</li> <li>– Exclusive dining table</li> </ul>	



# SPONSORSHIP PACKAGE DIAMOND

VALUE:

**8.500 € /580.000 MZN**

## DISCOUNTS (NOT CUMULATIVE):

**-50%  
QUOTE\***

**NEW ALER  
MEMBERS**

\*50 PER CENT OF THE  
MEMBERSHIP FEE IS  
DEDUCTED FROM THIS  
PACKAGE

**-25%  
QUOTA\***

**NEW AMER  
MEMBERS**

\*25% OF THE  
MEMBERSHIP FEE IS  
DEDUCTED FROM THIS  
PACKAGE

**-15%  
CURRENT  
MEMBERS**

**-10%  
EARLY BIRD  
SPONSORS  
UNTIL 31  
AUGUST**

**-5%  
RENMOZ 2023  
SPONSORS**

### PROGRAMME

- ✓ Participation in pitching sessions
- ✓ Speaker on a panel (with speaker's photo publicised in digital communication)
- ✓ Co-organisation of panel with name and logo in the programme

### MEDIA RELATIONS

- ✓ Identity Card in the Thematic Booklet
- ✓ Article in Thematic Notebook
- ✓ Press article
- ✓ Pre- and post-event press release reference
- ✓ TV interview
- ✓ Featured in the Thematic Notebook

### COMMUNICATION AND IMAGE

- ✓ Logo on the event's promotional digital materials (website, newsletters, video summary)
- ✓ Logo on the event's physical decoration materials (roll ups, backdrop, photobooth)
- ✓ Sponsor profile on the event website/app
- ✓ Promotional material given to all participants at the time of registration
- ✓ **3** inserts in one of the event's dedicated newsletters
- ✓ **3** exclusive social media posts
- ✓ Logo on the event's personalised promotional material (e.g. lanyards, notebooks, bag)
- ✓ Promotional video during breaks
- ✓ Sending a dedicated e-mail to participants

### PHYSICAL SPACE

- ✓ Stand in the event's exhibition area
- ✓ Exclusive meeting room
- ✓ Naming and decoration of specific area (Conference Room)

### INVITATIONS AND MEALS

- ✓ **3** Gala Dinner and Cocktail tickets
- ✓ **8** Conference invitations (for distribution)
- ✓ Personalised invitation design (for distribution)
- ✓ Exclusive dining table



# SPONSORSHIP PACKAGE PLATINUM

VALUE:

15.000 € /1,100.000 MZN

## DISCOUNTS (NOT CUMULATIVE):

**-50%  
QUOTE\***

**NEW ALER  
MEMBERS**

\*50 PER CENT OF THE  
MEMBERSHIP FEE IS  
DEDUCTED FROM THIS  
PACKAGE

**-25%  
QUOTA\***

**NEW AMER  
MEMBERS**

\*25% OF THE  
MEMBERSHIP FEE IS  
DEDUCTED FROM THIS  
PACKAGE

**-15%  
CURRENT  
MEMBERS**

**-10%  
EARLY BIRD  
SPONSORS**

UNTIL 31  
AUGUST

**-5%  
RENMOZ 2023  
SPONSORS**

### PROGRAMME

- ✓ Co-organisation and participation in pitching sessions
- ✓ Speaker on a panel (with speaker's photo publicised in digital communication)
- ✓ Co-organisation of panel with name and logo in the programme
- ✓ Exclusive room for dedicated side-event

### MEDIA RELATIONS

- ✓ Identity Card in the Thematic Booklet
- ✓ Article in Thematic Notebook
- ✓ **2** Press article
- ✓ Pre- and post-event press release reference
- ✓ TV interview
- ✓ Featured in the Thematic Notebook

### COMMUNICATION AND IMAGE

- ✓ Logo on the event's promotional digital materials (website, newsletters, video summary)
- ✓ Logo on the event's physical decoration materials (roll ups, backdrop, photobooth)
- ✓ Sponsor profile on the event website/app
- ✓ Promotional material given to all participants at the time of registration
- ✓ **5** inserts in one of the event's dedicated newsletters
- ✓ **5** exclusive social media posts
- ✓ Logo on the event's personalised promotional material (e.g. lanyards, notebooks, bag)
- ✓ Promotional video during breaks
- ✓ Sending a dedicated e-mail to participants

### PHYSICAL SPACE

- ✓ Stand in the event's exhibition area
- ✓ Exclusive meeting room
- ✓ Naming and decoration of specific area (Conference Room)

### INVITATIONS AND MEALS

- ✓ **5** Gala Dinner and Cocktail tickets
- ✓ **8** Conference invitations (for distribution)
- ✓ Personalised invitation design (for distribution)
- ✓ Exclusive dining table



# RENMOZ 2024 SOCIAL EVENTS

**GALA DINNER**

**NETWORKING  
LUNCH**

**COCKTAIL**

**27  
NOVEMBER**

FORMAL EVENT WITH  
INVITES HIGH LEVEL

**27 & 28  
NOVEMBER**

INFORMAL EVENT WITH  
ALL CONFERENCE  
PARTICIPANTS

**28  
NOVEMBER**

INFORMAL EVENT FOR  
INVITED GUESTS



# SPONSORSHIP PACKAGES

## SOCIAL EVENTS

### DISCOUNTS (NOT CUMULATIVE):

<b>-50% QUOTE*</b>	<b>-25% QUOTE*</b>	<b>-15%</b>	<b>-10%</b>	<b>-5%</b>
<b>NEW ALER MEMBERS</b>	<b>NEW AMER MEMBERS</b>	<b>CURRENT MEMBERS</b>	<b>EARLY BIRD SPONSORS</b>	<b>RENMOZ 2023 SPONSORS</b>
<small>*50 PER CENT OF THE MEMBERSHIP FEE IS DEDUCTED FROM THIS PACKAGE</small>	<small>*25% OF THE MEMBERSHIP FEE IS DEDUCTED FROM THIS PACKAGE</small>		<small>UNTIL 31 AUGUST</small>	

### COCKTAIL

- ✓ Naming and decoration of specific area (Cocktail Room)
- ✓ Logo on promotional digital materials of the event (website, newsletters, video summary)
- ✓ Identity Card in the Thematic Notebook
- ✓ Sending a dedicated e-mail to participants
- ✓ Sponsor profile on the event website/app
- ✓ 1 insertion in one of the event's dedicated newsletters
- ✓ 1 exclusive post on social media
- ✓ Promotional material given to all participants at the meal
- ✓ 10 Cocktail starters
- ✓ Invitation List Management
- ✓ 3 Conference invitations (for distribution)

**3.000€**  
**200.000 MZN**

### NETWORKING LUNCH

- ✓ Naming and decoration of the dining area (Lunch Room)
- ✓ Logo on the event's promotional digital materials (website, newsletters, video summary)
- ✓ Identity Card in the Thematic Notebook
- ✓ Article in the thematic notebook
- ✓ Article in the press
- ✓ Dedicated e-mail sent to participants
- ✓ Sponsor profile on the event website/app
- ✓ 2 insertion in one of the event's dedicated newsletters
- ✓ 2 exclusive posts on social networks
- ✓ 1 Exclusive dining table
- ✓ Opening meal speaker
- ✓ Promotional material given to all participants at the meal
- ✓ 15 VIP Lunch tickets
- ✓ 4 Conference invitations (for distr

**5.000€**  
**340.000 MZN**

### GALA DINNER

- ✓ Naming and decoration of dining area (Dining Room)
- ✓ Logo on the event's digital promotional materials (website, newsletters, video summary)
- ✓ Highlight in the Thematic Notebook
- ✓ Press article
- ✓ Article and Identity Card in the Thematic Notebook
- ✓ Naming of the meal and logo in the programme and on invitations
- ✓ Sending a dedicated e-mail to participants
- ✓ Sponsor profile on the event website/app
- ✓ 2 inserts in one of the event's dedicated newsletters
- ✓ 2 exclusive dining tables
- ✓ 2 exclusive social media posts
- ✓ Speaker at the opening of the meal (with stage and presentation)
- ✓ Promotional material given to all participants at the meal
- ✓ 20 tickets to the Gala Dinner
- ✓ Invitation List Management
- ✓ 6 conference invitations (for distribution)

**7.000€**  
**475.000 MZN**



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ORGANIZED BY



# We can adjust the sponsorship packages to your needs!

**For more information, please contact:**

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