



3ª Conferência Empresarial

Renováveis em Moçambique

2023 3rd Business Conference

Renewables in Mozambique 2023

24 Novembro | November • Hotel Montebelo Indy Maputo
no seguimento | following the Mozambique-EU Global Gateway Investment Forum

EVENT REPORT

ORGANIZAÇÃO
ORGANIZED BY



APOIO
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“RenMoz 2023 was a SUCCESS and established itself as the biggest Conference in the renewable energy sector in Mozambique”



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Renováveis em Moçambique

2023 3rd Business Conference
Renewables in Mozambique 2023

In Numbers...

+1.000
registered
participants

+ 260
Attendees
on site

31
Speakers

17
Investors
Attending

12
Pitching
companies

13
Sponsors

7
Exhibition
stands



RENMOZ 2023

After the [2021](#) and [2022](#) editions, the **Business Conference – Renewables in Mozambique 2023 (RenMoz 2023)** returned to Maputo on **November 24th**, at the Montebelo Indy Maputo Hotel, following the [Mozambique-EU Global Gateway Investment Forum](#) that took place on November 22nd and 23rd.

Conference Highlights

Institutional sessions to present government strategies and disseminate priority projects

Official launch of the 3rd edition of the "Briefing: Renewables in Mozambique 2023" and GET.invest Market Insights for IPPs and C&I

How to Access Resources

Private sector pitching

Networking opportunities



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PROGRAMME

A full day [Programme](#) brought together companies from the Mozambican and international renewable energy sector, together with governmental institutions, international development partners, academia and financiers.

The day started with institutional sessions to present government strategies, disseminate priority projects and the officially launch the 3rd edition of the "Briefing: Renewables in Mozambique 2023".

The afternoon was focused entirely on the private sector, exploring strategies for accessing resources, including tenders; products, services and partners available in Mozambique.

08:00	Registo <i>Registration</i>
08:30	SESSÃO DE ABERTURA <i>OPENING SESSION</i> António Saide – Vice-Ministro dos Recursos Minerais e Energia <i>Vice-Minister for Mineral Resources and Energy</i> - MIREME Ronald Münch – Embaixador da Alemanha em Moçambique <i>German Ambassador in Mozambique</i> Ricardo Pereira – Presidente <i>President</i> - AMER
08:45	LANÇAMENTO OFICIAL DO "RESUMO: RENOVÁVEIS EM MOÇAMBIQUE 2023" E DOS "MARKET INSIGHTS DO GET.INVEST SOBRE PIE E C&I" <i>LAUNCH OF THE "BRIEFING: RENEWABLES IN MOZAMBIQUE 2023" AND "GET.INVEST MARKET INSIGHTS ON IPP AND C&I"</i> Rita Marouço – Gestora de Projecto <i>Project Manager</i> - ALER José Mestre – Coordenador do País <i>Country Coordinator</i> - GET.invest
09:15	ESTRATÉGIA GOVERNAMENTAL E ENQUADRAMENTO REGULATÓRIO <i>GOVERNMENT STRATEGY & REGULATORY FRAMEWORK</i> Marcelina Matalaveia – Directora Nacional de Energia <i>Energy National Director</i> - MIREME Telma Nkutumula – Directora de Assuntos Jurídicos e Apoio ao Consumidor <i>Director of Legal Affairs and Consumer Support</i> - ARENE
10:00	Pausa café <i>Coffee break</i>
10:30	PROJECTOS PRIORITÁRIOS <i>PRIORITY PROJECTS</i> Manuela Rebelo – Presidente <i>President</i> - FUNAE Olga Utchavo – Directora de Energias Renováveis <i>Renewable Energy Director</i> - EDM
11:00	COMO ACEDER A RECURSOS: CONCURSOS DE PROGRAMAS DE APOIO <i>HOW TO ACCESS RESOURCES: SUPPORT PROGRAMS' TENDERS</i> Damião Namuera – Chefe do Departamento, de Energias Renováveis <i>Head of the Renewable Energy Department</i> - MIREME (para apresentar <i>to present</i> - GET FIT) Joaquim Oliveira – FDC (para apresentar <i>to present</i> - FASER) Charles Chidamba – Embaixada da Suécia <i>Swedish Embassy</i> (para apresentar <i>to present</i> - Modern Cooking Facility for Africa) Filipe Mondlane – FUNAE (para apresentar <i>to present</i> - PROENERGIA+)
12:00	Almoço <i>Lunch</i> Patrick Tonui – Head of Policy and Regional Strategy - GOGLA
13:30	COMO ACEDER A RECURSOS: A OFERTA DO SECTOR PRIVADO <i>HOW TO ACCESS RESOURCES: PRIVATE SECTOR OFFER</i> James Verster – Bluenova Enrico Nunziata – Matemo Sebastian Hack – Multiconsult Durante Du – Huawei Boris Atanassov – Greenlight Paulo Raposeiro – Epsilon Miguel Mendes – CJR/GreenVenture Arnoud de Vroomen – SolarWorks Georgios Xenakis – Trama TecnAmbiental (TTA) Chanel Gisage – SparkMeter Paula Duarte Rocha – MDR Advogados
15:30	COMO ACEDER A RECURSOS: INVESTIMENTO <i>HOW TO ACCESS RESOURCES: INVESTMENT</i> Marcus Rother – Consultor Sénior <i>Senior Consultant</i> - GET.invest Finance Catalyst Corentin Billiet – Responsável Sénior de Investimento <i>Senior Investment Officer</i> - EDFI ElectrIFI Anne Kepler – Directora Regional da África Austral <i>Regional Director Southern Africa</i> - DEQ/KIW Danijela Bogdan – Programme Manager External Action Guarantees - DG INTPA
16:15	SESSÃO DE ENCERRAMENTO <i>CLOSING SESSION</i> Mayra Pereira – Presidente <i>President</i> - ALER
16:30	Cocktail para networking <i>Networking cocktail</i>



LAUNCHING KEY DOCUMENTS

Several key documents for Mozambique’s renewable energy sector were presented during the Conference.

GOVERNAMENTAL

TECHNICAL

Mozambique Energy Transition Strategy

Electrification Plan for Off-Grid Areas

Renewable Energy Code

Briefing: Renewables in Mozambique 2023

RESUMO
RENOVÁVEIS EM MOÇAMBIQUE 2023
 Briefing Renewables in Mozambique

Dados Gerais do Sector General Sector Data	Financiamento e Investimento Financing & Investment	Projectos Ligados à Rede Grid-Connected Projects
TAXA DE ELECTRIFICAÇÃO TOTAL TOTAL ELECTRIFICATION RATE 51,3% 2023 // 100% 2030	SUBVENÇÕES DE 312,5 MEUR PARA 24 PROGRAMAS DE RENOVÁVEIS SUBSIDIES OF 312,5 MEUR FOR 24 RENEWABLE ENERGY PROGRAMMES	CAPACIDADE INSTALADA RENOVÁVEL RENEWABLE INSTALLED CAPACITY 75 MW 2023 // 690 MW 2030
CAPACIDADE TOTAL INSTALADA TOTAL INSTALLED CAPACITY 2.841 MW 2023 // 6.462 MW 2030	1.900 MEUR PARA PROJECTOS DE INFRAESTRUTURAS ELÉCTRICAS OU CAPACITAÇÃO INSTITUCIONAL 1.900 MEUR FOR ELECTRICAL INFRASTRUCTURE PROJECTS OR INSTITUTIONAL CAPACITY BUILDING	170 MW EM FECHO FINANCEIRO FINANCING CLOSED 140 MW CONCURSO PROLER PROLER TENDER 45 MW 1ª RONDA CONCURSOS GET FIT GET FIT 1ST ROUND
62% DA GERAÇÃO RENOVÁVEL 62% OF RENEWABLE GENERATION IN 2023	INVESTIMENTO PRIVADO DE 7.811 MU\$DO PARA 25 PROJECTOS 25 PRIVATE INVESTMENT PROJECTS WITH A TOTAL VALUE EQUIVALENT TO 7.811 MU\$DO	260 MW ESTUDIOS DE PRE-VIABILIDADE PRE-FEASIBILITY STUDIES
27% ELECTRICIDADE EXPORTADA EM 2023 27% ELECTRICITY EXPORT IN 2023	Autocconsumo Self-consumption	Mini-Redes Mini-Grids
173 MW POTENCIAL DE MERCADO TOTAL C&I SOLAR AVALIADO EM 206 MEUR 173 MW TOTAL SOLAR MARKET POTENTIAL VALUED AT 206 MEUR	111 MINI-REDES DO FUNAE CORRESPONDENTES A 11,6 MW 111 FUNAE MINI-GRIDS CORRESPONDING TO A TOTAL OF 11,6 MW	Sistemas Solares Caseros Solar Home Systems
34,3 MW POTENCIAL DE MERCADO SOLAR FORA DA REDE AVALIADO EM 147 MEUR 34,3 MW OFF-GRID SOLAR MARKET POTENTIAL VALUED AT 147 MEUR	CONCURSOS A SEREM LANÇADOS EM 2024 TENDERS TO BE LAUNCHED IN 2024	8 OPERADORES PRIVADOS DE SSC PAYGO 8 PRIVATE OPERATORS OF PAYGO SHS
Cozinha Limpas Clean Cooking	PUBLICAÇÃO DE REGULAMENTOS LAUNCH OF IMPORTANT REGULATIONS	430.000 SSC PAYGO VENDIDOS ATÉ 2023 412.000 SHS PAYGO SOLD BY 2023
476.000 T/M DISTRIBUÍDOS ATÉ SETEMBRO DE 2023 476.000 T/M DISTRIBUTED BY SEPTEMBER 2023	700.000 FM A SEREM DISTRIBUÍDOS PELOS PROGRAMAS DE APOIO 700.000 ICs TO BE DISTRIBUTED BY 6 SUPPORT PROGRAMS	1,3 M DE HABITAÇÕES POTENCIAL DE MERCADO EM 2023 1,3 M HOUSING MARKET POTENTIAL IN 2023

GET.invest Market Insights for IPPs and C&I

Mozambique: Renewable Energy Independent Power Producer (IPP) Projects
 Developer Guide

Mozambique: Commercial and Industrial (C&I) Solar Applications
 Developer Guide

TENDER ANNOUNCEMENTS

11 mini-grid clusters for 71 locations before the end of 2023

FASER new window Q1 2024

GET FiT on-grid and off-grid in 2024

MCFA on November 29 2023

PROENERGIA+ in 2024



PITCHING SESSIONS

SUPPORTED BY



Financed by Implemented by

17
 Investors
 Attending

12
 Pitching
 companies

TOPICS

- Main trends and perceptions
- Financial performance and funding
- Ownership and gender diversity in companies
- Business models and income streams
- Ownership and gender diversity in companies
- Market penetration and accessibility
- Production and certification





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REVIEW REN MOZ 2023

Conference Recording



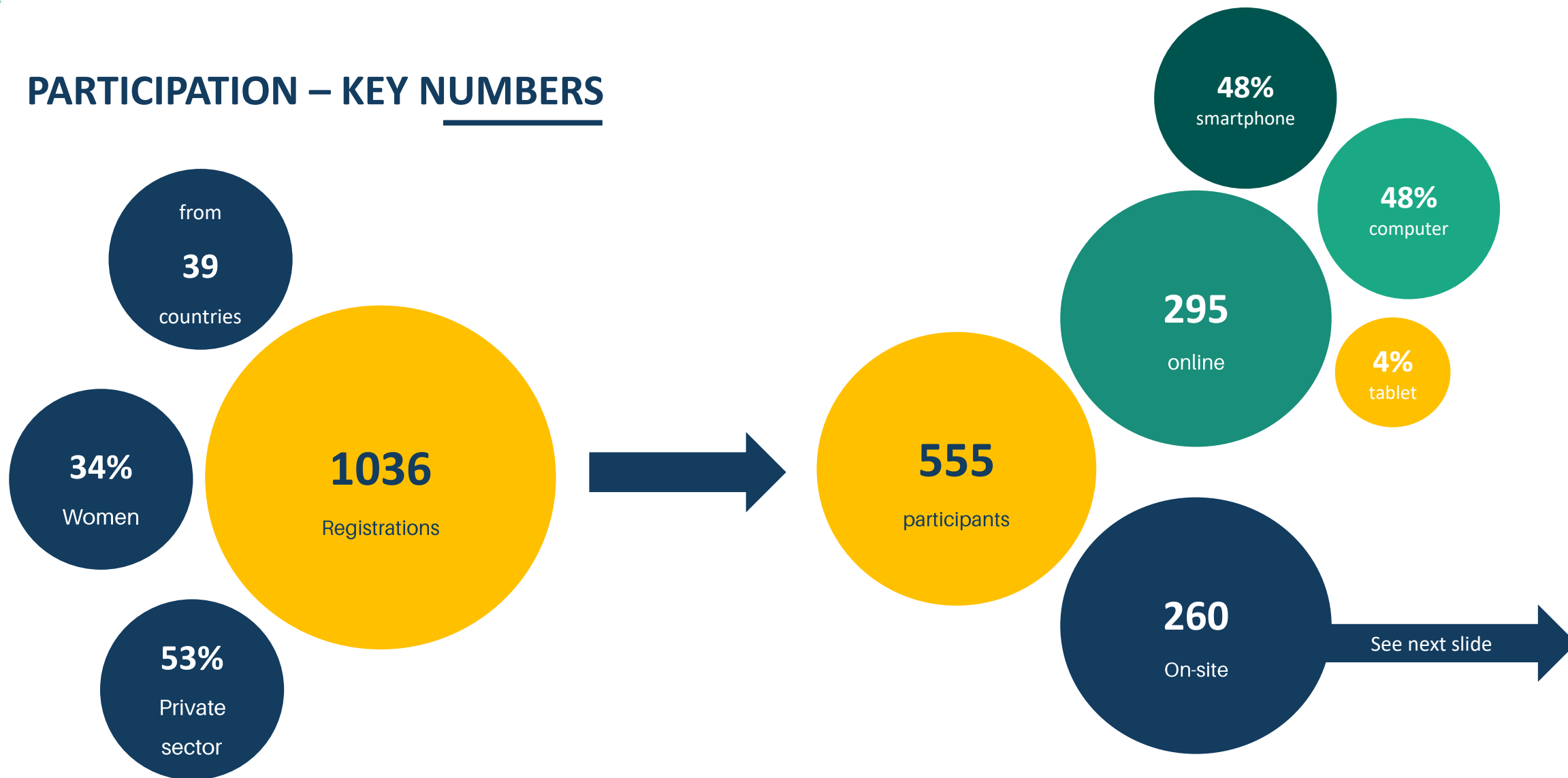
Photo Gallery



Speakers Presentations

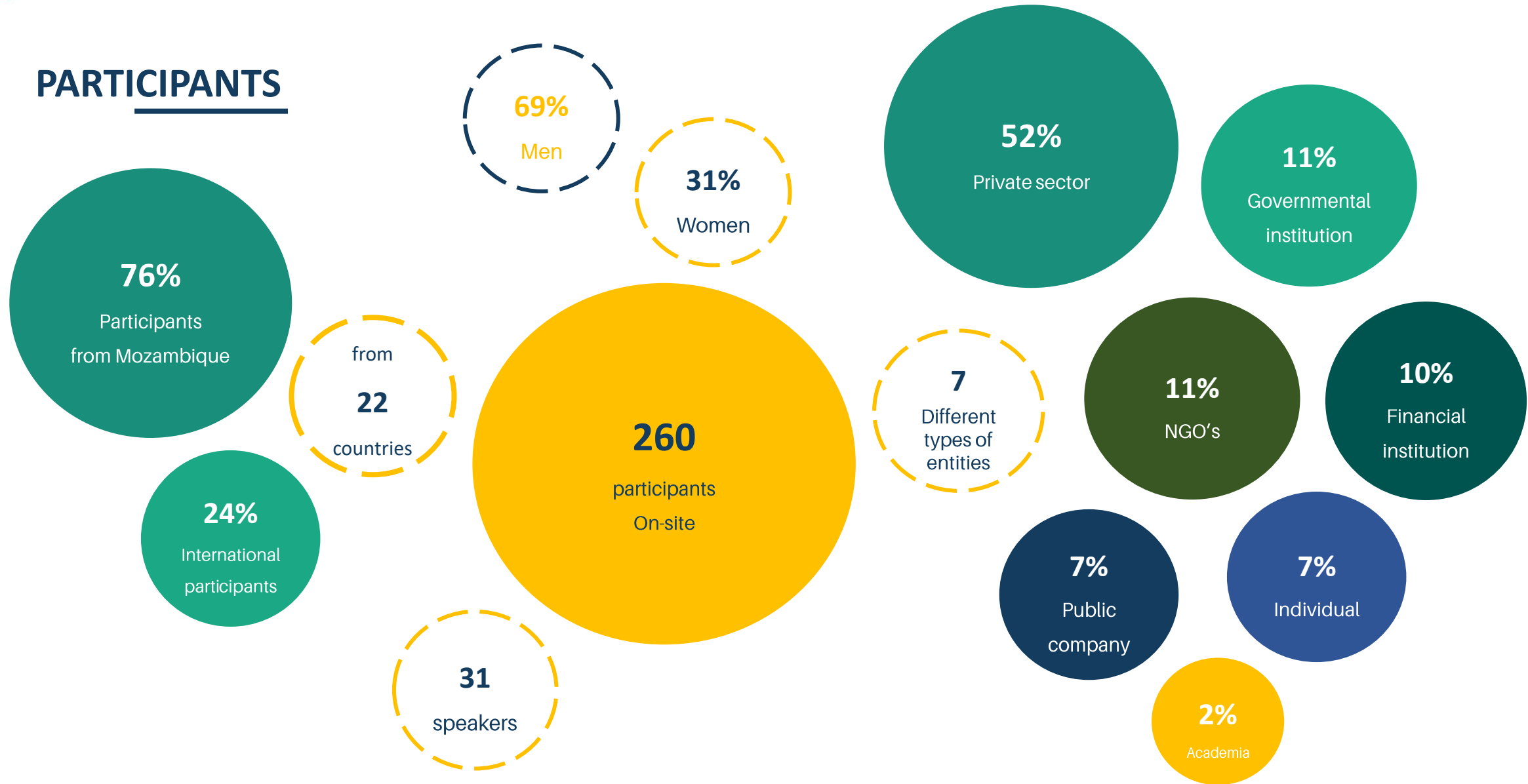


PARTICIPATION – KEY NUMBERS



See next slide

PARTICIPANTS



NETWORKING

This event was planned and organized to facilitate networking opportunities to the different participants, either by having specific zones (e.g. exhibition area) or timings (e.g. cocktail), but also via the event platform, designed to promote online connections and contacts between online and on-site participants.



Conference PLATFORM

180 Online connection requests

135 Online contacts made

PARTICIPANT'S FEEDBACK

How many people have you been able to meet and interact online and physically with thanks to the Conference platform?

1

(lowest)

11

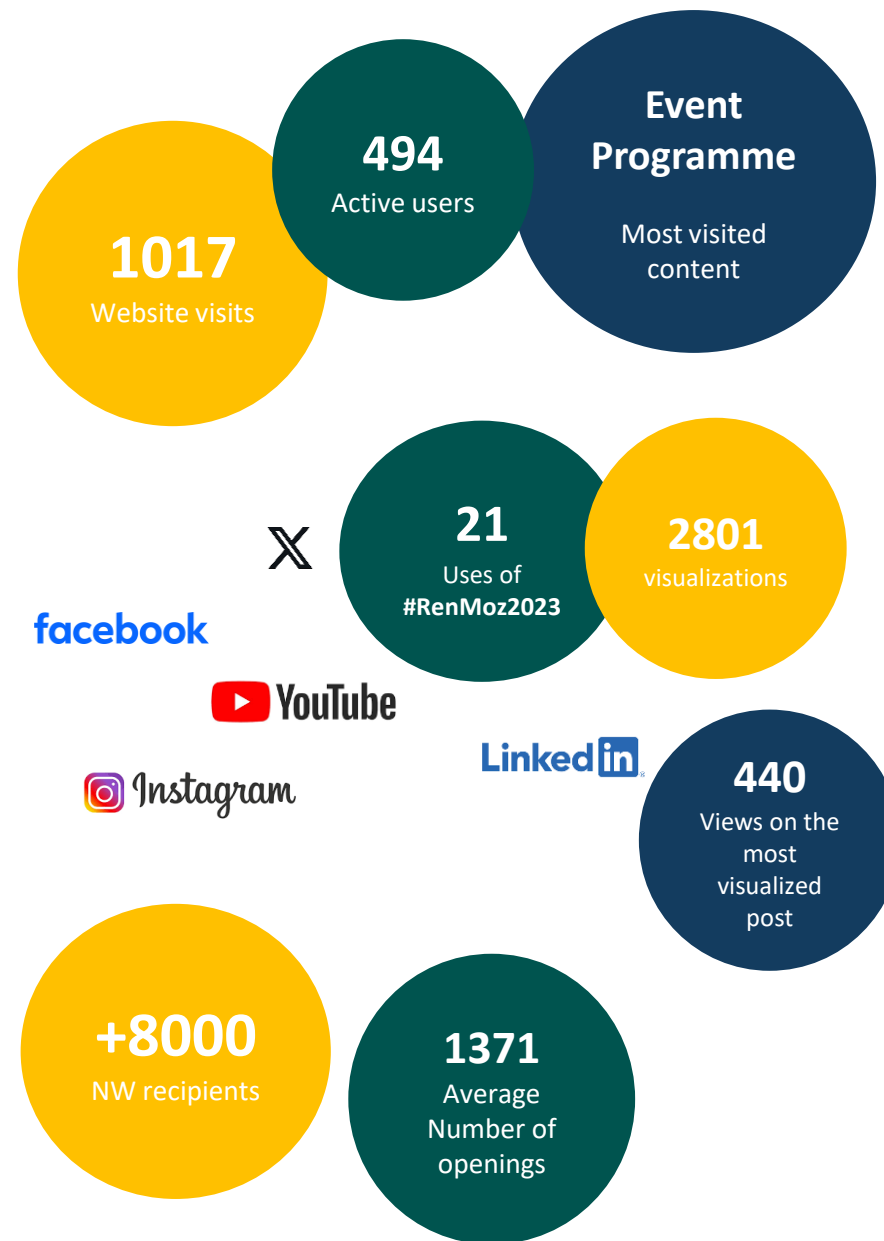
(average)

30

(max)

DIGITAL DISSEMINATION

EVENT WEBSITE	1 + event APP
EVENT EXTERNAL PAGES	3
SOCIAL MEDIA POSTS	65 On 5 different platforms
DEDICATED NEWSLETTERS	7 PT + 5 ENG
INCLUSION IN ALER's and AMER's MONTHLY NEWSLETTER	6 PT + 4 ENG



MEDIA REPORT

Media	29 articles	11 different sources
TV interviews	6 interviews	4 different channels
TV and radio coverage	5 stories	5 different sources
Dedicated thematic booklet (caderno temático)	5 (+1 pending) articles	4 (+ 2 pending) interviews



No próximo dia 24 de Novembro, sexta-feira, realiza-se a 3ª Conferência Empresarial – Renováveis em Moçambique (RenMoz), a ter lugar no Hotel Montebelo Indy em Maputo. O evento, considerado como o ponto de encontro dos principais stakeholders e especialistas nacionais e internacionais do sector das energias renováveis, surge no seguimento do “Mozambique – EU Global Gateway Investment Forum” que decorrerá nos dias antes, a 22 e 23 de Novembro.

A edição deste ano vem reforçar as duas edições anteriores, acentuando o historial da RenMoz enquanto evento de referência do sector, organizado por quem acompanha e conhece todos os detalhes sobre as energias renováveis em Moçambique.

Muitas actividades estão previstas para esta conferência, destacando-se o lançamento da 3ª edição do ‘Resumo: Renováveis em Moçambique 2023’, sucedendo-se às publicações de 2022 e de 2021, reforçando-se enquanto publicação-chave sobre o sector das energias renováveis no mercado moçambicano.

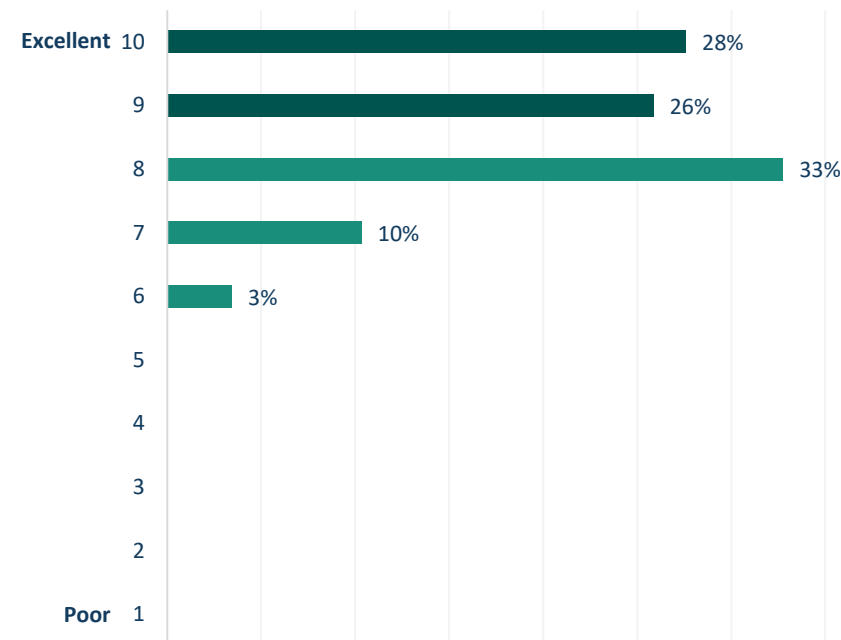
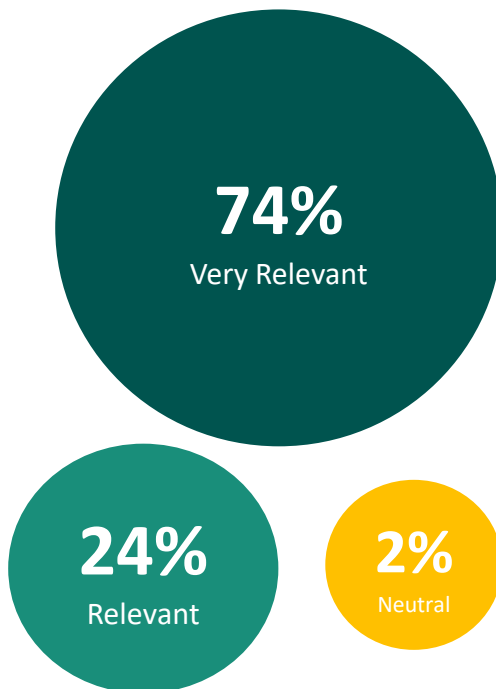


PARTICIPANT'S EVALUATION

How pleased were you with the conference?

How do you rate the relevance of the Conference?

How would you rate the conference in general?



PARTICIPANT'S EVALUATION

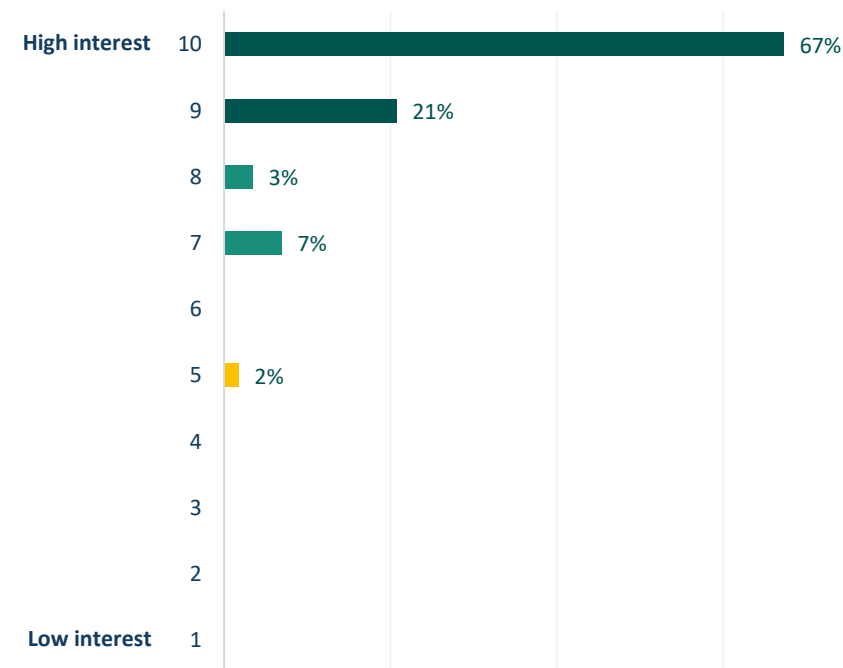
How would you rate the quality of the content presented during the event?



How would you rate the quality of the speakers at the event?



Are you interested in taking part in future GET.invest events?



PARTICIPANT'S FEEDBACK

Positive



- “Excellent event”
- “A very well organized and objective event”
- “Improving every year and this time it was impeccable”
- “Congratulations to everyone who organized the event, it was very satisfying”
- “I'm looking forward to next year's event, it was a great experience”

Negative



- “The registration badges (...) it helps a lot to have the functions written on the badges for networking and in a visible size”
- “Please get a better app next time”
- “Presentations should be shorter, more objective and geared towards the public's interest, rather than just an activity report”
- “There is little focus on bioenergy/biomass and small projects”



To improve in
 future events

- “Improve sound quality for those following online”
- “The conference should be held over two days, Mozambique needs to move forward with renewables by capitalizing on the experience of other parts of the world”
- “Increase the number of participants in loco”
- “Better marketing strategy to engage more interested young people”
- “Compliance with the scheduled agenda”
- “More participation of the Mozambican government”

PARTNERS' RECOMMENDATIONS



To improve in
 future events

Positive



- Concept of complementarity between RenMoz and GGIF
- Quality of content and important speakers who presented details on future tenders and policy strategies
- Highly attended event, including large European companies
- Excellent pitching sessions and networking space
- EUD support to confirm high level speakers
- Launch of Briefing: RE in Mozambique during RenMoz
- Networking open area

Negative



- Some confusion/ misunderstanding in the media about the difference between the two events
- The exhibition area was not very visited
- Media Advisor did a substandard job
- Confusion in registrations, due to the fact that participants had to register separately for the two events.

- Consider charging admission
- Consider increase the number of physical participants
- Return to a two-day event
- Solutions to attract more participants to the exhibition area
- If it is again held jointly with the GGIF, it requires more coordination of logistical and communication aspects.
- Take more advantage of event platform and existence of dedicated staff to manage it
- Ensure that all registrations are subject to confirmation
- Invest in other types of initiatives such as pitching sessions to achieve more "tangible" results
- Earlier coordination of stage design



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And to our sponsors!

GOLD



SILVER



BRONZE





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See you in November for the 2024 Edition!

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